

## Holiday Greetings

Your friends at KMTelecom would like to take this opportunity to wish you a happy holiday season. We hope it's filled with many sweet moments to treasure – like special times with family and friends.

**To celebrate, please join us for our Holiday Cheer the first three Tuesdays in December. Refreshments will be served and you will have an opportunity to win prizes and see what's new!**

Thank you for your business. It is a pleasure to serve you and help you stay connected to your world.

## Business Office Closed

**Monday, December 26th**

Christmas Holiday

**Monday, January 2nd**

New Year's Holiday

## KMTelecom

18 Second Avenue NW  
Kasson, MN 55944-1491  
634-2511

Local call for KMTelecom customers in Kasson, Mantorville, Rock Dell and Dodge Center

### Office Hours

Monday-Friday 8:00am to 5:00pm  
For help with service problems during non-business hours, please call 634-2505.

### 24/7 Internet Help Desk

Kasson, Mantorville Area 634-2575  
Rock Dell Area 634-2575 (FREE call)  
Dodge Center Area 633-2575

### WildBlue

Sales/Inquiries 866-677-8677  
or 507-634-5692  
Technical Support 888-232-3796

### Visit Us Online

[www.kmtel.com](http://www.kmtel.com)

**KMTelecom**

Where technology comes with a human touch



## CHRISTMAS BRINGS OUT THE KID IN ALL OF US

*We love to watch TV in jammies,  
with tons of entertaining choices*

**'Tis the season** to take TV time to a whole new level of enjoyment—better pictures, more channels, extra fun.

It's all yours with High Definition TV (HDTV) and Whole Home Digital Video Recording (WHDVR). **Get it in a combo pack for just \$19.99 per month! Plus, receive the first month FREE as well as FREE installation.**

\*Certain restrictions apply. KMTelecom services are subject to availability. Contact us for complete details.



Add Premium Movie Channels for even more fun!  
Call KMTelecom at **634-2511** and sign up today.



## EMPLOYEE SPOTLIGHT: Bernie Lattner

We are excited to announce that Bernie Lattner joined our team as the Business Solutions Representative on Monday, October 31, 2011. Bernie comes to KMTelecom with an extensive background including 14 years as a military officer and 14 years of work experience in highly specialized fields with a strong focus on customer solutions and problem solving.

Bernie enjoys the Kasson area for its excellent schools, parks, and rural setting. His family includes three sons (Daniel, Alexey, and Kelly) and two dogs (Gunny and Sabot).

When Bernie isn't working he enjoys studying history, kayaking, community service, weight lifting, cycling, golf, and spending time with his sons' teams in soccer, wrestling, futsal, and boxing.

Please join us in welcoming Bernie to the KMTelecom team!



### A SMART COMBINATION:

## Smartphones and Your Home Wi-Fi Network

**D**o you and your family members have smartphones? Is your home set up with a Wi-Fi network? If the answer is yes to both questions, we have a suggestion for you. When using your smartphone at home, you may want to access the Internet via your Wi-Fi network rather than use the national wireless network of your smartphone provider.

This strategy has a couple of advantages. A home Wi-Fi network typically offers a faster Internet connection than many national wireless networks. It can also save you money, especially if you don't have an unlimited data plan, by eliminating the need to use your smartphone's data plan while at home. Check with your wireless phone provider to verify the details.

**Is your home not yet a hot spot? Let us help you set up your home Wi-Fi network. For more information, call 634-2511.**



### BROADCASTERS AND PROGRAMMERS RAISING FEES AGAIN: KMTV rates will be going up in 2012

**K**MTelecom is currently in negotiations with local broadcasters (NBC, ABC, Fox, and CBS) for retransmission consent fees. Retransmission consent fees are the fees that the local broadcasters charge KMTelecom and other cable TV providers to carry their networks on our system. What used to be a free channel to operators has now become a significant revenue source to the broadcasters. Also, the networks have increasingly added bundles of cable channels into the negotiations requiring us to take more channels than we want at prices higher than we want to pay.

As always, we will do our best to negotiate a fair rate with the broadcasters but if past experience is any indicator, the negotiations are typically a one way street. We have two options — pay the exorbitant rate or lose the network. In the past, we have chosen to continue carriage of these channels at the higher rates. However, we want to make our customers aware that there could also be “blackouts” of channels during these negotiations if the broadcasters try to bully us into an unreasonable rate.

Unfortunately, what all this means to our video customers is a rate increase in 2012. Unless we see regulation and changes at the FCC (Federal Communications Commission) in regards to the rules surrounding retransmission fees, we will be forced to continue to raise our rates to cover these increased costs. Programmers raise rates on a yearly basis. In the past five years, only one rate increase has been passed along to our KMTV customers.



## WRAP UP A DEAL IN 2 STEPS

1.

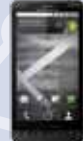
Choose a **FREE** texting phone or a **GREAT DEAL** on a smartphone



**FREE**  
Kyocera G2G0



**Only \$60.99**  
Motorola Citrus



**Only \$199.99**  
Droid X2

2.

Add the finishing touch with **3 FREE** months of Unlimited Texting or Data Service or Voice Service

For details on this holiday offer, call us today at **634-2355**.

## KMTV Channel 1

In August, we asked our customers for feedback concerning our local content channel on KMTV-channel 1. The feedback we received was overwhelmingly positive with approximately 500 respondents. We were happy to hear that our customers enjoy the channel and are able to view local events. We also received some great suggestions and we are looking at these ideas. Those who participated in the survey had a chance to win a \$500 prize. The lucky winner was Betty Wohlfiel from Kasson. **Congratulations Betty!**



We have made a decision to keep this channel and are working on a plan to bring additional content to channel 1. K-M High School recently formed an Audio/Visual Club which is videotaping many events at K-M schools. We are excited to see how their club develops and to see the content that the club will provide for our communities.



## Check Your Email While Traveling

When you're away from your home computer due to a vacation, you can still stay on top of your email thanks to Webmail from KMTelecom. Webmail lets you check your KMTelecom email from anywhere you have Internet access, such as a public computer in your hotel or a friend's laptop.

If you haven't tried Webmail yet, we encourage you to do so—it's free and very convenient!

Here's how easy it is to use:

1. Go to [www.kmtel.com](http://www.kmtel.com).
2. Click on "webmail" in the top right corner.
3. Enter your email address and password.
4. Click "get mail."

Your email messages will then be displayed for you to read and manage as usual. If you have questions about using Webmail, please call us at 634-2511.

**\$25**

**Win a \$25 Credit on Your KMTelecom Bill**

Fill out this form, clip it, and return it with your next bill for a chance to win a \$25 credit to your account. Return it by December 31, 2011, to be eligible. One winner per newsletter will be selected.

Name: \_\_\_\_\_

Phone #: \_\_\_\_\_

Congratulations to our Sept. 2011 winner, **Chad Riess from Kasson!**

ABC Family's  
**25 Days of  
Christmas**  
WETA-TV December 1-25



## ABC Family is THE entertainment destination for the holidays!

This year's programming features the ABC Family Original Movie premiere of **12 Dates of Christmas**. Amy Smart and Mark-Paul Gosselaar star in this fun romantic comedy about a young woman who re-lives the same first date on Christmas Eve over and over again. The network also airs its premiere of **National Lampoon's Christmas Vacation**.

The much anticipated Harry Potter Weekend will return with the airing of the first five Harry Potter movies, followed by the basic cable premiere of Harry Potter and the Half-Blood Prince.

Also featured is the ABC Family premiere of **Up**, along with many more Disney/Pixar favorites. Other returning holiday favorites include: **The Santa Clause 1 & 3, Home Alone 2, Dr. Seuss' How the Grinch Stole Christmas, The Polar Express, The Year Without a Santa Claus, and Santa Claus Is Comin' to Town.**

ABC Family  
can be  
found on  
channel  
211.



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## Tips for Cutting Holiday Travel Costs

The breadth of information available online makes it possible to find great travel deals. However, it takes some effort to narrow down the possibilities. Use these tips to make the most of your deal-discovery time:

- 1. Name your price.** Sites like **Priceline** ([www.priceline.com](http://www.priceline.com)) allow you to enter the price you want to pay for flights, and alert you if it becomes available.
- 2. Be flexible.** The more flexible you can be with travel dates, flight times, airlines, and arrangements, the easier it will be to find the best deals. For example, it could be cheaper to fly into a nearby city, rent a car, and drive to your destination, rather than flying directly there.
- 3. Be ready to travel on short notice.** Often, the best deals can be found at the last minute. Check the "Deals & Offers" section of **Expedia** ([www.expedia.com](http://www.expedia.com)) or the "Last Minute Travel Deals" section of **Travelzoo** ([www.travelzoo.com](http://www.travelzoo.com)) to find these bargains.
- 4. Plan for location rather than dates.** Know the places you're most likely to travel from and to, and get alerts on flights to those locations. **Airfarewatchdog** ([www.airfarewatchdog.com](http://www.airfarewatchdog.com)) is a good site for this. When the right price comes up, book it!
- 5. Book a package.** You can often book a flight, hotel, and car as a single package at a discount. However, packages are not always the best deal, so also check into booking separately to make sure you're getting the lowest price. Check out **Apple Vacations** ([www.applevacations.com](http://www.applevacations.com)) for all-inclusive deals.

Want to travel around online at a faster speed? Call **KMTelecom** at 634-2511 and ask about upgrading your Internet plan.